

Palos Verdes Sales Survey 3rd Quarter 2012

SINGLE FAMILY HOMES BY AREA (Multiple Listing Area #)	# HOMES SOLD		# HOMES SOLD		# HOMES SOLD		HOMES SOLD PRICE RANGE				AVERAGE SALES PRICE			AVG. \$ PER SQ. FOOT		
	1ST QTR		2ND QTR		3RD QTR		2011 (in 000's)		2012 (in 000's)		3RD QTR			3RD QTR		
	2011	2012	2011	2012	2011	2012	Low	High	Low	High	2011	2012	%Chg	2011	2012	%Chg
LUNADA BAY/MARGATE (160)	10	9	23	20	15	18	\$606	\$4,175	\$972	\$5,225	\$1,370,000	\$2,011,000	46.8%	\$529	\$541	2.3%
MONTEMALAGA (162)	3	7	6	9	9	5	\$1,040	\$9,150	\$825	\$4,100	\$1,617,000	\$1,748,000	8.1%	\$441	\$545	23.6%
MALAGA COVE (163)	4	8	10	10	5	6	\$950	\$3,325	\$780	\$3,125	\$1,865,000	\$1,953,000	4.7%	\$652	\$667	2.3%
VALMONTE (164)	13	14	10	13	8	7	\$795	\$1,945	\$765	\$3,317	\$1,287,000	\$1,141,000	-11.3%	\$512	\$460	-10.2%
PV DR. NORTH (165)	14	10	14	31	8	9	\$790	\$2,277	\$665	\$3,999	\$1,319,000	\$1,184,000	-10.2%	\$416	\$458	10.1%
ROLLING HILLS (166)	6	3	7	6	4	5	\$1,250	\$7,250	\$1,275	\$7,000	\$2,294,000	\$2,720,000	18.6%	\$705	\$808	14.6%
PV DR. EAST (167)	9	8	10	17	25	19	\$550	\$2,800	\$200	\$2,425	\$1,037,000	\$1,080,000	4.1%	\$401	\$389	-3.0%
MIRA CATALINA (168)	3	7	5	2	4	7	\$740	\$4,999	\$690	\$3,300	\$1,036,000	\$1,327,000	28.1%	\$423	\$410	-3.1%
PV DR. SOUTH (169)	2	5	6	6	8	13	\$715	\$3,200	\$560	\$3,000	\$1,029,000	\$1,176,000	14.3%	\$495	\$474	-4.2%
WEST PV EST. (170)	3	2	4	7	7	3	\$820	\$7,425	\$865	\$5,500	\$3,133,000	\$1,940,000	-38.1%	\$546	\$415	-24.0%
COUNTRY CLUB (171)	3	5	10	8	9	5	\$900	\$2,150	\$985	\$3,815	\$1,440,000	\$1,897,000	31.7%	\$412	\$454	10.2%
LA CRESTA (172)	6	6	6	9	9	11	\$1,055	\$3,500	\$835	\$2,599	\$1,743,000	\$1,651,000	-5.3%	\$447	\$443	-0.9%
LOS VERDES (173)	8	6	7	7	9	13	\$630	\$1,475	\$710	\$1,350	\$983,000	\$877,000	-10.8%	\$457	\$467	2.2%
CREST (174)	4	2	7	9	8	13	\$800	\$700	\$700	\$1,285	\$985,000	\$1,033,000	4.9%	\$419	\$417	-0.5%
PENINSULA CENTER (175)	3	5	10	6	4	6	\$720	\$755	\$755	\$1,250	\$929,000	\$955,000	2.8%	\$447	\$419	-6.3%
SILVER SPUR (176)	8	14	7	14	13	13	\$700	\$1,280	\$530	\$1,275	\$893,000	\$844,000	-5.5%	\$456	\$466	2.2%
TOTALS / AVERAGES	99	111	142	174	145	153	\$550	\$9,150	\$200	\$7,000	\$1,347,000	\$1,366,000	1.4%	\$468	\$438	-6.4%
Qtr. % Change 2011 vs 2012	12.1%		22.5%		5.5%						1.4%			-6.4%		
Y-T-D Total and % Change	386		13.47%		438											
MEDIAN SALES PRICE											\$1,108,000	\$1,120,000		\$445	\$434	
% Change 2011 vs 2012											1.1%			-2.5%		
TOWNHOMES / CONDOS																
	# HOMES SOLD						HOMES SOLD PRICE RANGE				AVERAGE SALES PRICE			AVG. \$ PER SQ. FOOT		
Area (160-176)	1ST QTR		2nd QTR		3rd QTR		2011 (in 000's)		2012 (in 000's)		3RD QTR			3RD QTR		
	2011	2012	2011	2012	2011	2012	Low	High	Low	High	2011	2012	%Chg	2011	2012	%Chg
TOWNHOMES / CONDOS	19	22	38	45	34	37	\$173	\$1,050	\$150	\$1,129	\$428,000	\$544,000	27.1%	\$335	\$332	-0.9%
% Change 2011 vs 2012	15.8%		18.4%		8.8%						27.1%			-0.9%		
EASTVIEW (177)																
	1ST QTR		2nd QTR		3rd QTR		2011 (in 000's)		2012 (in 000's)		3RD QTR			3RD QTR		
	2011	2012	2011	2012	2011	2012	Low	High	Low	High	2011	2012	%Chg	2011	2012	%Chg
Single Family	10	12	14	9	13	10	\$525	\$810	\$426	\$865	\$653,000	\$623,000	-4.6%	\$405	\$398	-1.7%
% Change 2011 vs 2012	20.0%		-35.7%		-23.1%											
Townhomes/Condos	2	6	5	7	5	5	\$310	\$412	\$227	\$418	\$362,000	\$312,000	-13.8%	\$266	\$246	-7.5%
% Change 2011 vs 2012	200.0%		40.0%		0.0%											